



Press Release – 5 September 2017

**Partnership Reinforces Commitment Towards Secure IoT Deployments**

**Wibu-Systems Joins Dell Internet of Things (IoT) Solutions Partner Program**

Karlsruhe, Germany – Wibu-Systems, an innovative security technology leader in the global software licensing market, announced today that they have become a [Dell IoT Solutions Partner](#).

The [Dell IoT Solutions Partner Program](#) is designed to give Technology and Services Providers the tools needed to focus on the advancement of commercial and industrial IoT solutions. The program enables ISVs, OEMs, developers and end customers to find the right tools to deploy scalable, differentiated solutions on top of Dell's broad portfolio of IoT-enabling technologies. Through this partnership, Dell customers can easily deploy Wibu-Systems IP protection and IoT software licensing and license tracking solution on their [Dell Edge Gateway 5000 Series](#) and [Embedded Box PC 3000 and 5000 Series](#) systems.

“Security is a huge priority when it comes to implementing IoT where critical organizational operations and data are at risk,” said Jason Shepherd, Director, IoT Strategy and Partnerships, Dell. “With Wibu-Systems’ technology, our customers have a qualified licensing and protection solution that will help them address the many security and monetization challenges that will arise along their path towards IoT success.”

IoT is delivering real benefits in efficiency, customer experience, safety and new revenue models. Security-by-design is integral to successful IoT initiatives to achieve functional integrity and protect private and mission-critical data. Wibu-Systems’ award winning [CodeMeter](#) technology enables software publishers and intelligent device manufacturers to safeguard the intellectual property of their applications against illicit and fraudulent use, reverse engineering, and

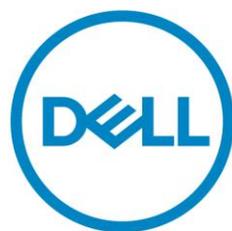


Press Release – 5 September 2017

tampering. Furthermore, CodeMeter enables new business models for intelligent device manufacturers through secure licensing and automated deployment and tracking. CodeMeter is a proven solution with use cases across many industries, including manufacturing, healthcare, communication, energy, transportation and logistics, and industrial automation. It fully integrates easily into the most popular ERP, CRM, and e-commerce platforms.

CodeMeter supports all mainstream platforms, including Windows, Windows Embedded Standard, and Windows Embedded Compact, Linux and Embedded Linux, macOS, VxWorks, CODESYS, B&R Automation Studio, and Rockwell Studio 5000 Logix Designer.

Oliver Winzenried, CEO and Founder of Wibu-Systems, said: “We are excited to join Dell’s technology partner ecosystem and strengthen our joint commitment to help the development community address the many security challenges that abound in the IoT. CodeMeter is the perfect solution for licensing, license tracking and IP protection, all of which give developers the flexibility to launch innovative, secure, and successful IoT monetization strategies.”



IoT Solutions  
Partner

CodeMeter covers new ground in the IoT space: Wibu-Systems becomes a Dell IoT Solutions Partner

**About Wibu-Systems:**

Daniela Previtali, Global Marketing Director  
Tel. +49 721 9317235 / +39 035 0667070  
[daniela.previtali@wibu.com](mailto:daniela.previtali@wibu.com)  
[www.wibu.com](http://www.wibu.com)



## Press Release – 5 September 2017

Wibu-Systems, a privately held company founded by Oliver Winzenried and Marcellus Buchheit in 1989, is an innovative security technology leader in the global software licensing market. Wibu-Systems' comprehensive and award winning solutions offer unique and internationally patented processes for protection, licensing and security of digital assets and know-how to software publishers and intelligent device manufacturers who distribute their applications through PC-, PLC, embedded-, mobile- and cloud-based models.



Media graphic resources available at: <http://www.wibu.com/photo-gallery.html>

© Copyright 2017, WIBU-SYSTEMS AG. All rights reserved. All trademarks, trade names, service marks, and logos referenced herein belong to their respective organizations and companies.

Dell and EMC are trademarks of Dell Technologies Inc. or its subsidiaries. The use of the word "partner" or "partnership" does not imply a legal partnership relationship between Dell EMC and any other organization.